

# 台達電子2018年第三季財報法人說明會

## Delta Electronics, Inc.

### 3Q 2018 Results Analyst Meeting

30 Oct 2018



- **本簡報財務數字係根據國際財務報導準則編製**  
**The financial numbers hereby are based on International Financial Reporting Standards (IFRS)**
- **合併數字係經由會計師核閱簽證**  
**Cumulative consolidated numbers were reviewed by CPA**



# 2018年第三季結算數字

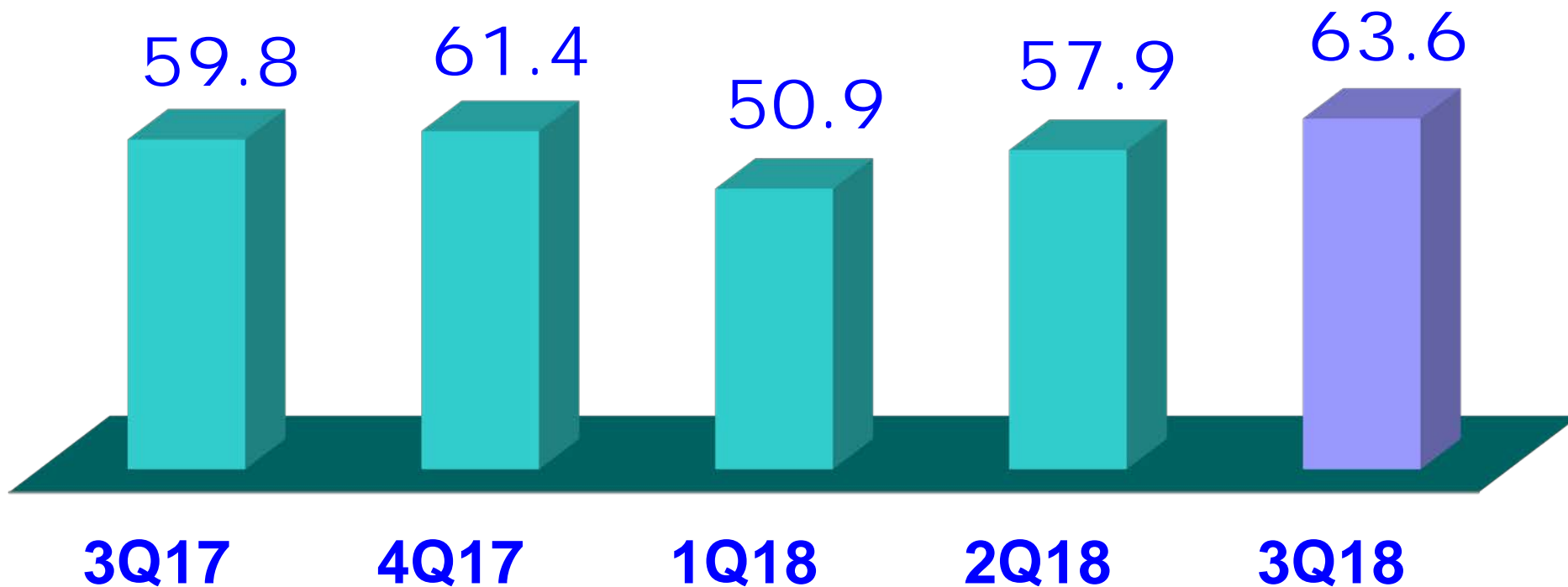
## 2018 Third Quarter Results



# 合併營收 Sales Revenue

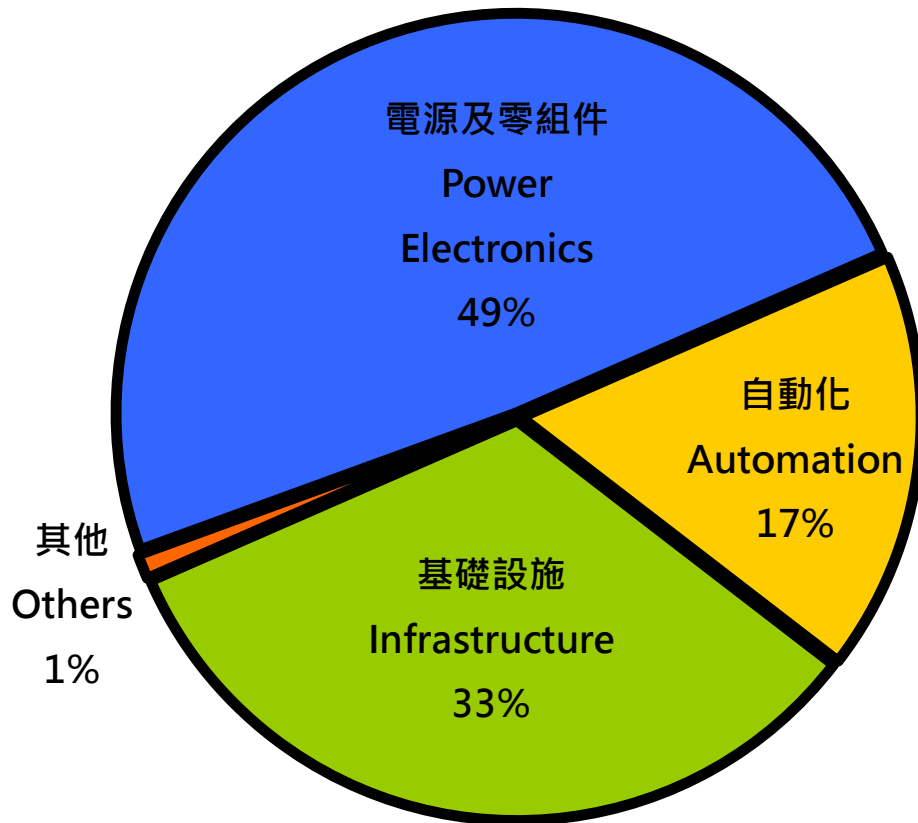
單位：新台幣十億元  
Unit: NT\$ billion

QoQ  
+10%  
YoY  
+6%

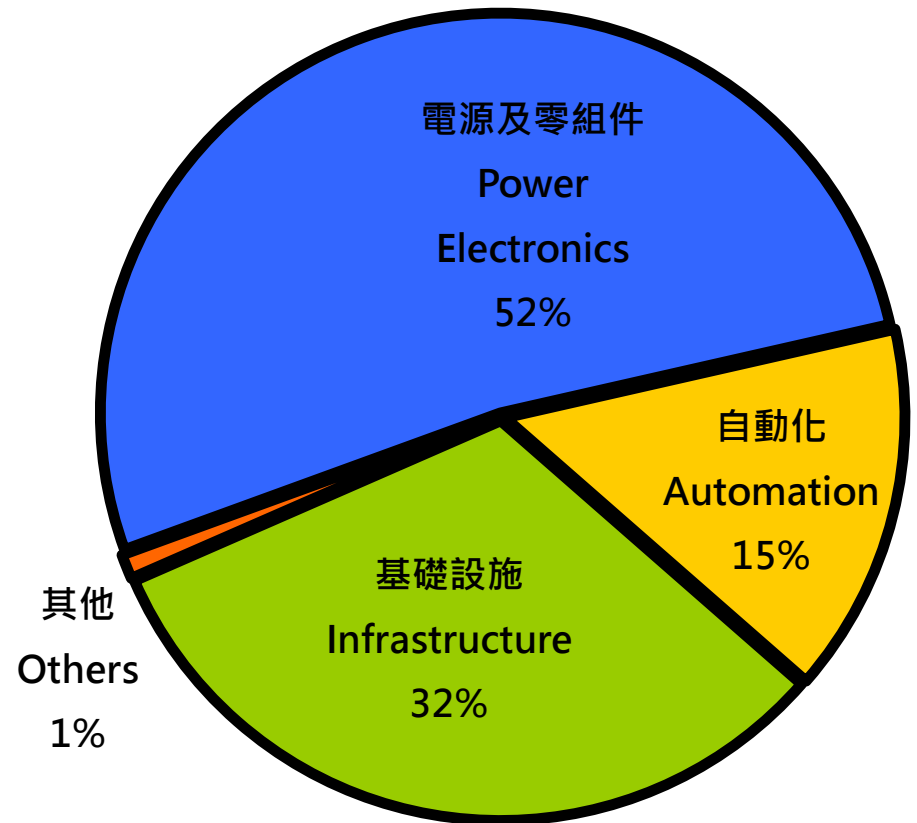


# 業務分類 (季對季) Sales Revenue by Business (QoQ)

## 2Q18



## 3Q18





## 業務分類 (季對季) Sales Revenue by Business (QoQ)

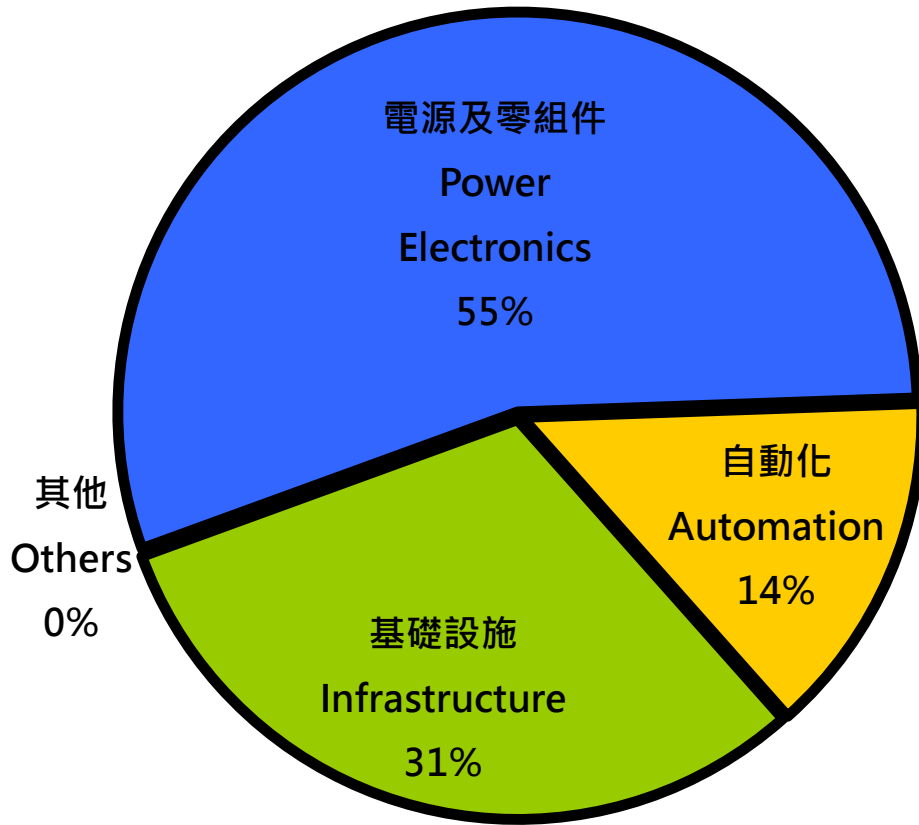
單位：新台幣百萬元

Unit: NT\$ million

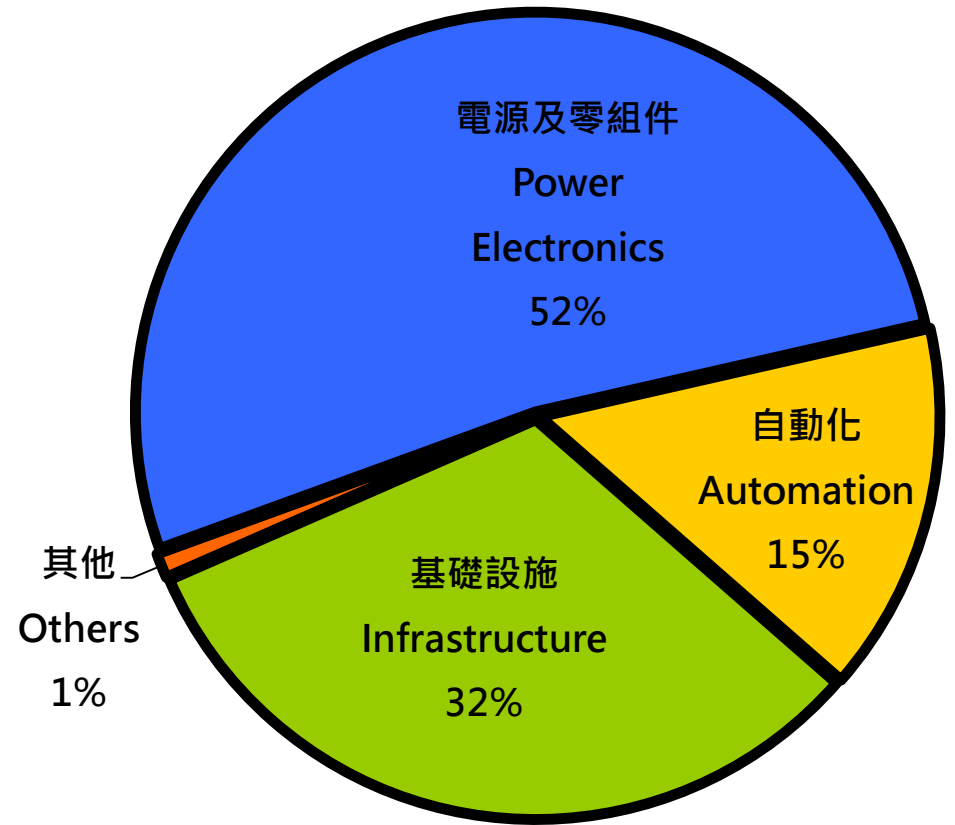
	2Q18	3Q18	Changes
電源及零組件 Power Electronics	28,536	33,506	17%
自動化 Automation	10,009	9,425	-6%
基礎設施 Infrastructure	19,028	20,166	6%

# 業務分類 (年對年) Sales Revenue by Business (YoY)

## 3Q17



## 3Q18





## 業務分類 (年對年) Sales Revenue by Business (YoY)

單位：新台幣百萬元

Unit: NT\$ million

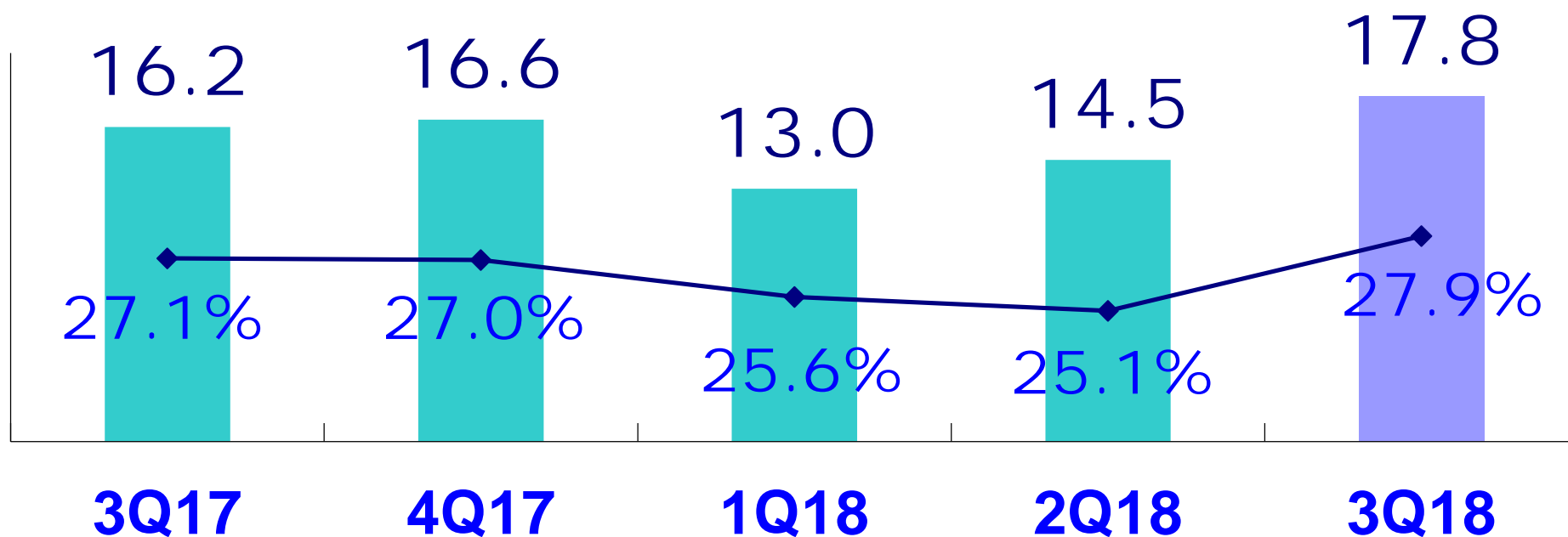
	3Q17	3Q18	Changes
電源及零組件 Power Electronics	32,686	33,506	3%
自動化 Automation	8,455	9,425	11%
基礎設施 Infrastructure	18,315	20,166	10%



單位：新台幣十億元及營收百分比  
Unit: NT\$ billion & % of sales

QoQ  
+23%

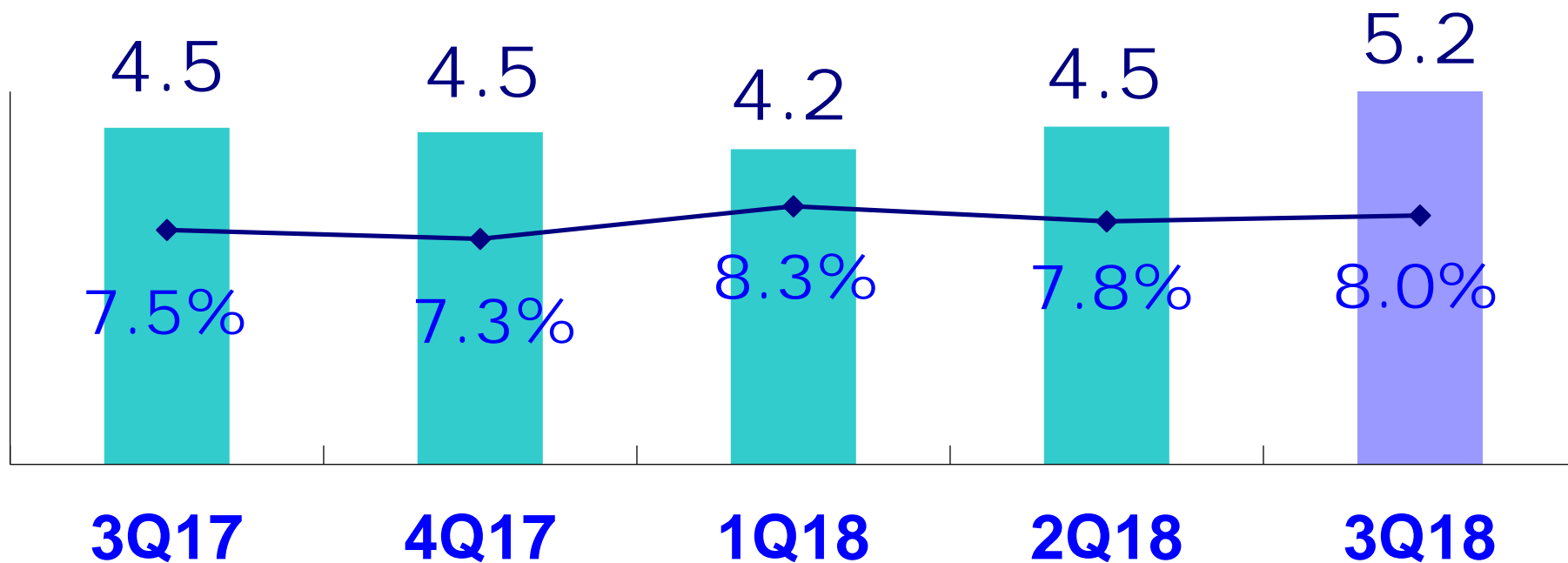
YoY  
+10%



單位：新台幣十億元及營收百分比  
Unit: NT\$ billion & % of sales

QoQ  
+13%

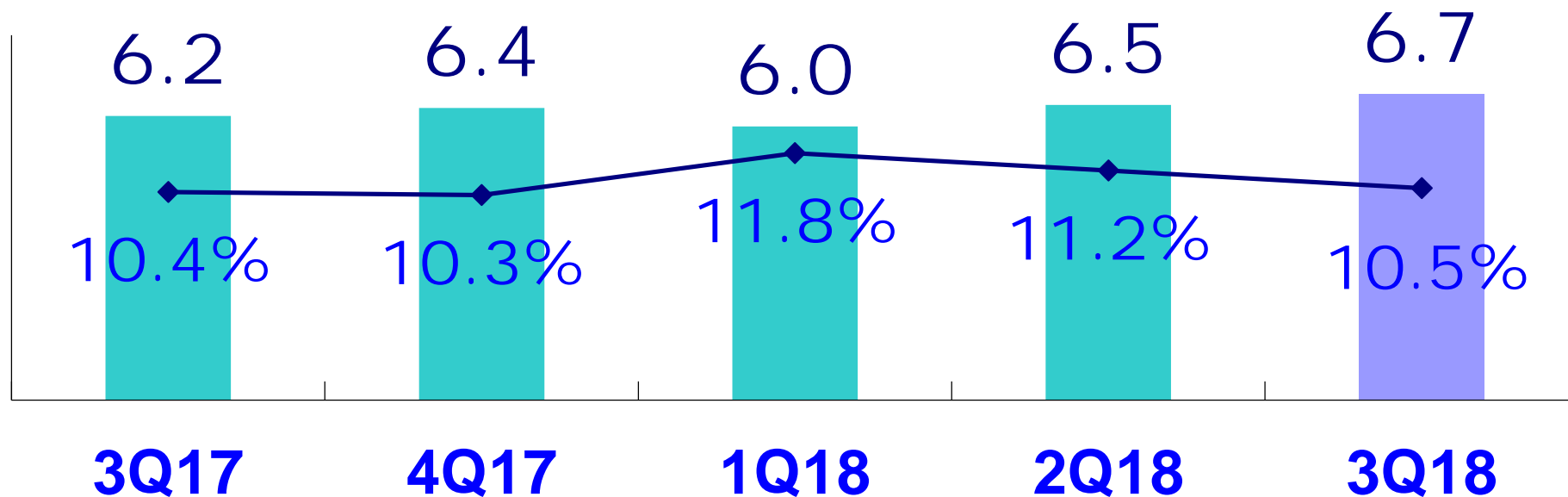
YoY  
+13%



單位：新台幣十億元及營收百分比  
Unit: NT\$ billion & % of sales

QoQ  
+4%

YoY  
+8%



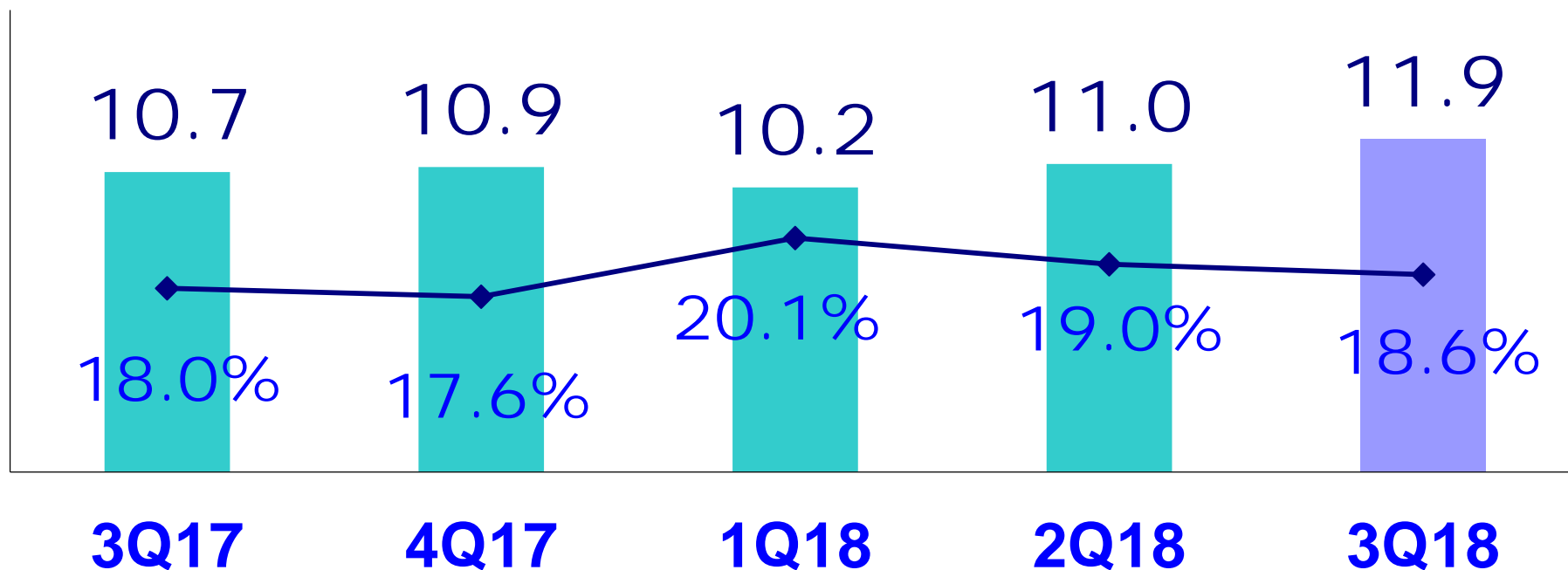
## Total Operating Expenses

單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales

QoQ  
+7%

YoY  
+10%

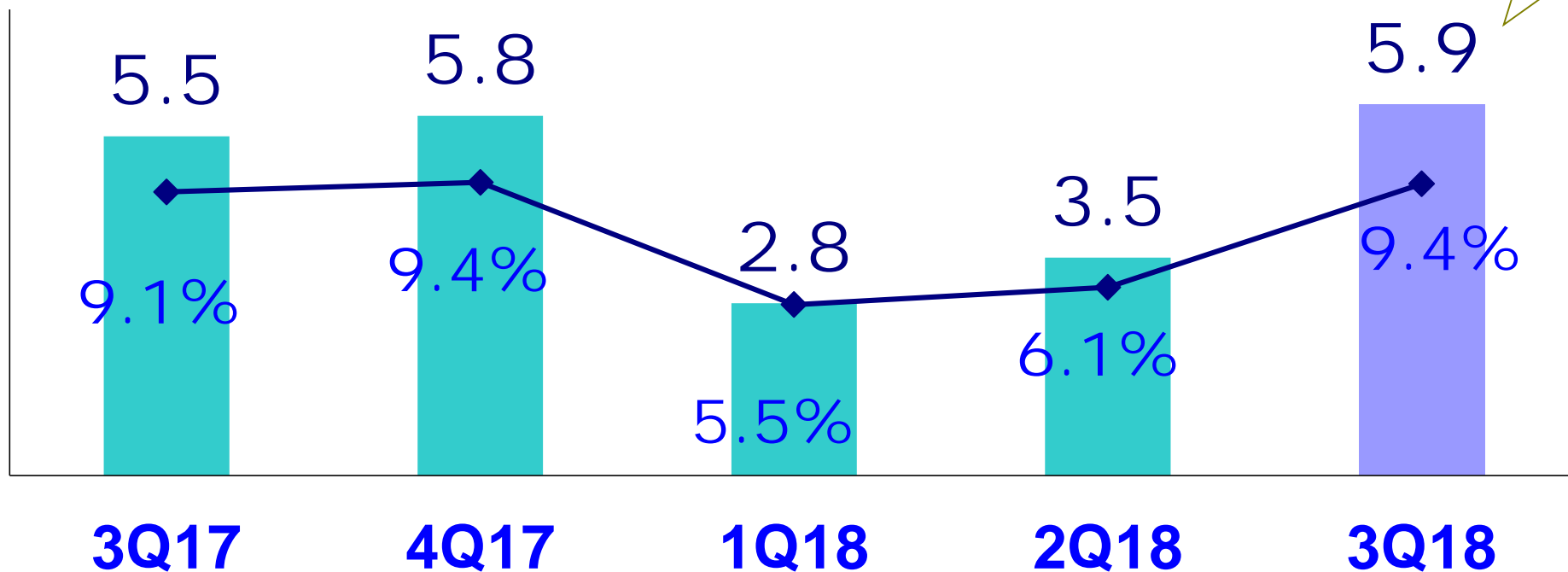


單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales

QoQ  
+70%

YoY  
+9%





## 主要部門營業淨利 Operating Profit by Sector

單位：新台幣百萬元

Unit: NT\$ million

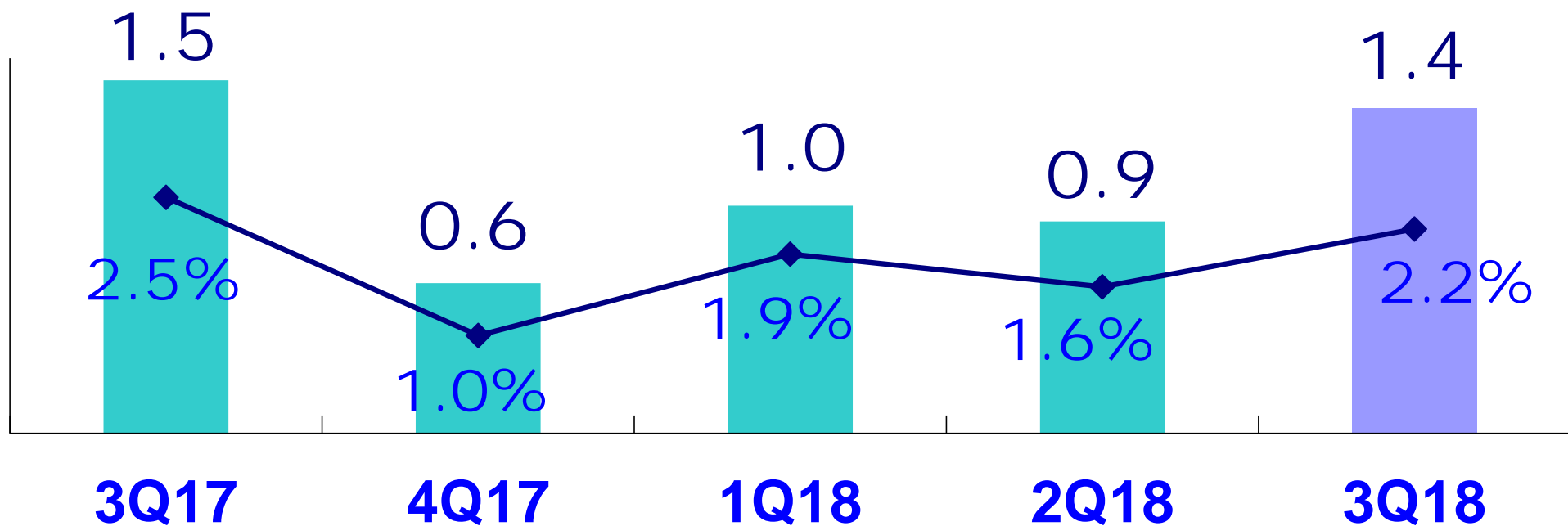
	3Q17	2Q18	3Q18
電源及零組件 Power Electronics	3,958	1,920	4,135
自動化 Automation	1,253	1,455	838
基礎設施 Infrastructure	1,525	1,221	2,192

單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales

QoQ  
+53%

YoY  
-8%





## 業外損益細項

# Non-Operating Profit Breakdown

單位：新台幣百萬元

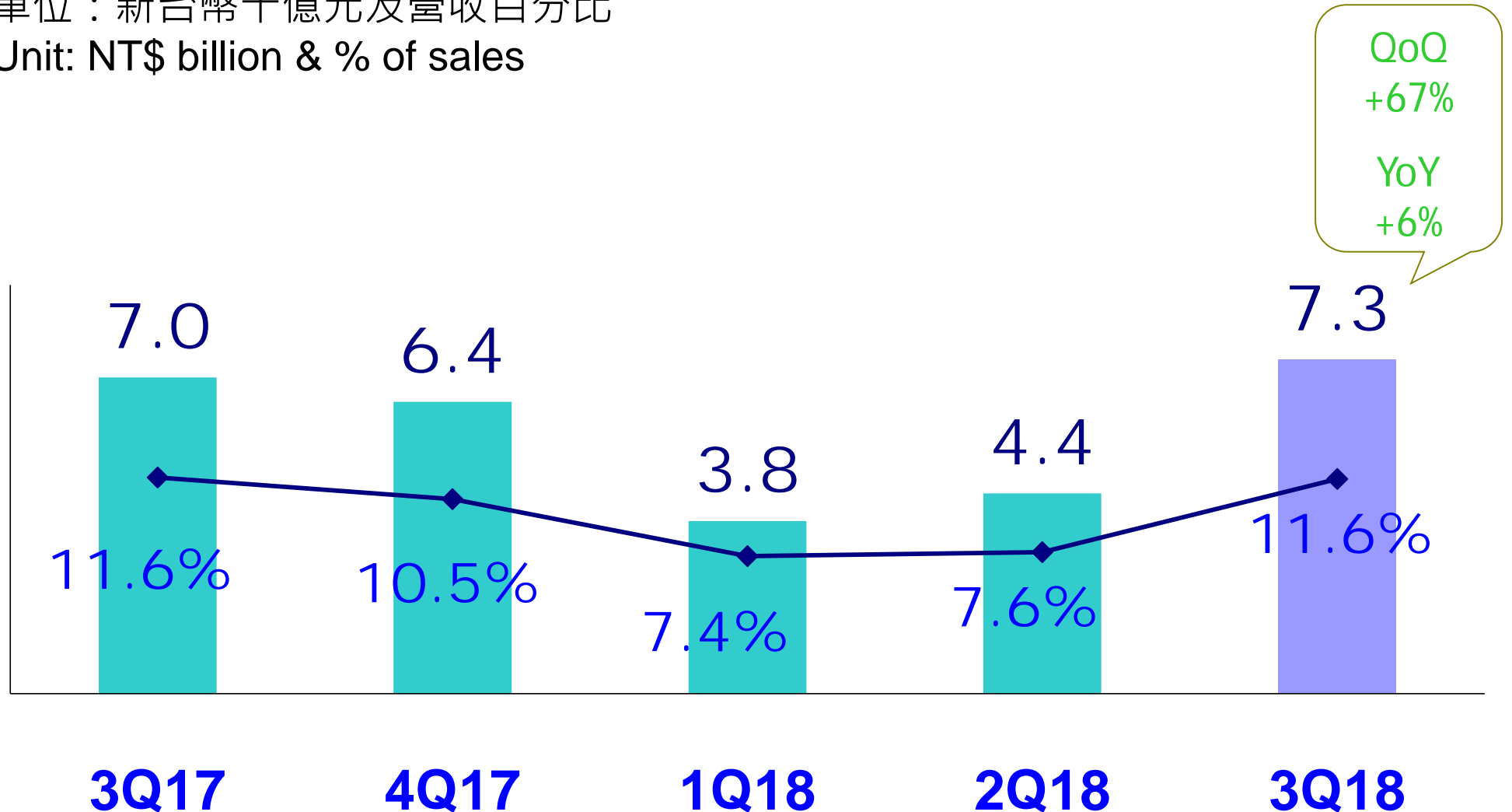
Unit: NT\$ million

	3Q17	2Q18	3Q18
採權益法之投資損益 Investment income under equity method	249	245	333
利息收益淨額 Interest income	66	84	49
滙兌損益 FX income	46	86	205
其他 Others	1,144	489	799
合計 Total	1,505	904	1,386



單位：新台幣十億元及營收百分比

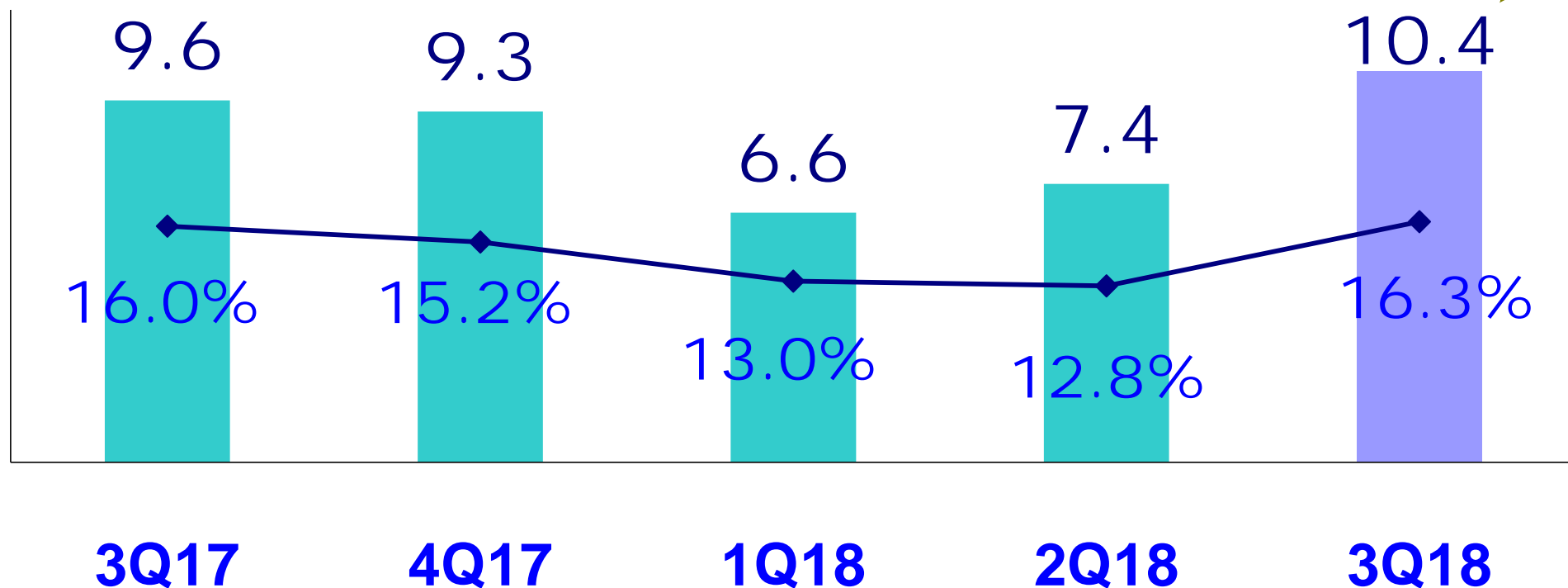
Unit: NT\$ billion & % of sales



# 息稅折舊及攤銷前利潤 EBITDA

單位：新台幣十億元及營收百分比  
Unit: NT\$ billion & % of sales

QoQ  
+40%  
YoY  
+8%





## 所得稅與非控制權益

# Income Tax & Non-Controlling Interest

單位：新台幣百萬元

Unit: NT\$ million

	3Q17	2Q18	3Q18
稅前淨利	6,964	4,409	7,355
Profit before income tax	6,964	4,409	7,355
所得稅	(1,389)	(994)	(1,125)
Income tax	(1,389)	(994)	(1,125)
非控制權益	(109)	(138)	(140)
Non-controlling interest	(109)	(138)	(140)
稅後淨利	5,466	3,277	6,090
Net profit after tax	5,466	3,277	6,090

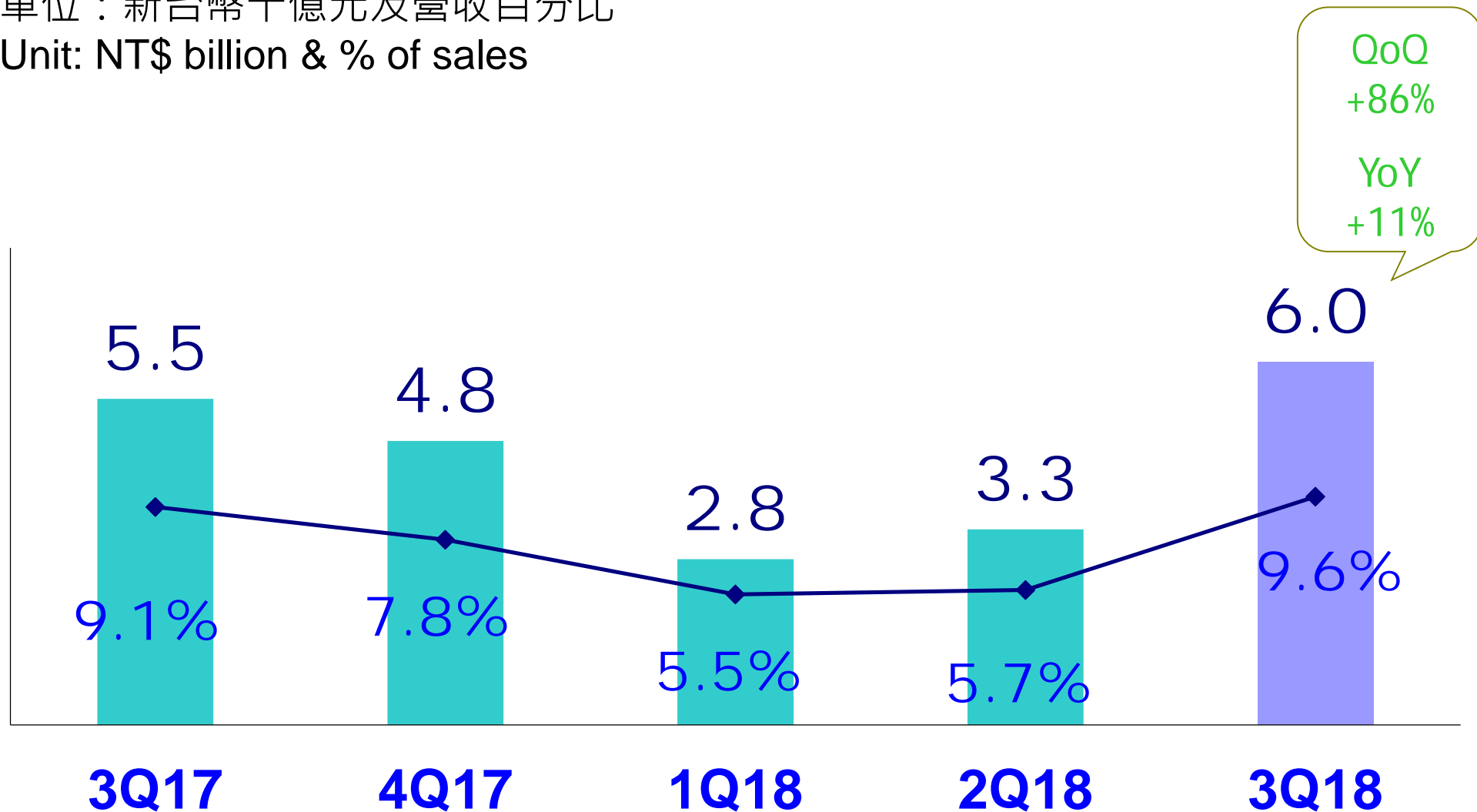


# 稅後淨利

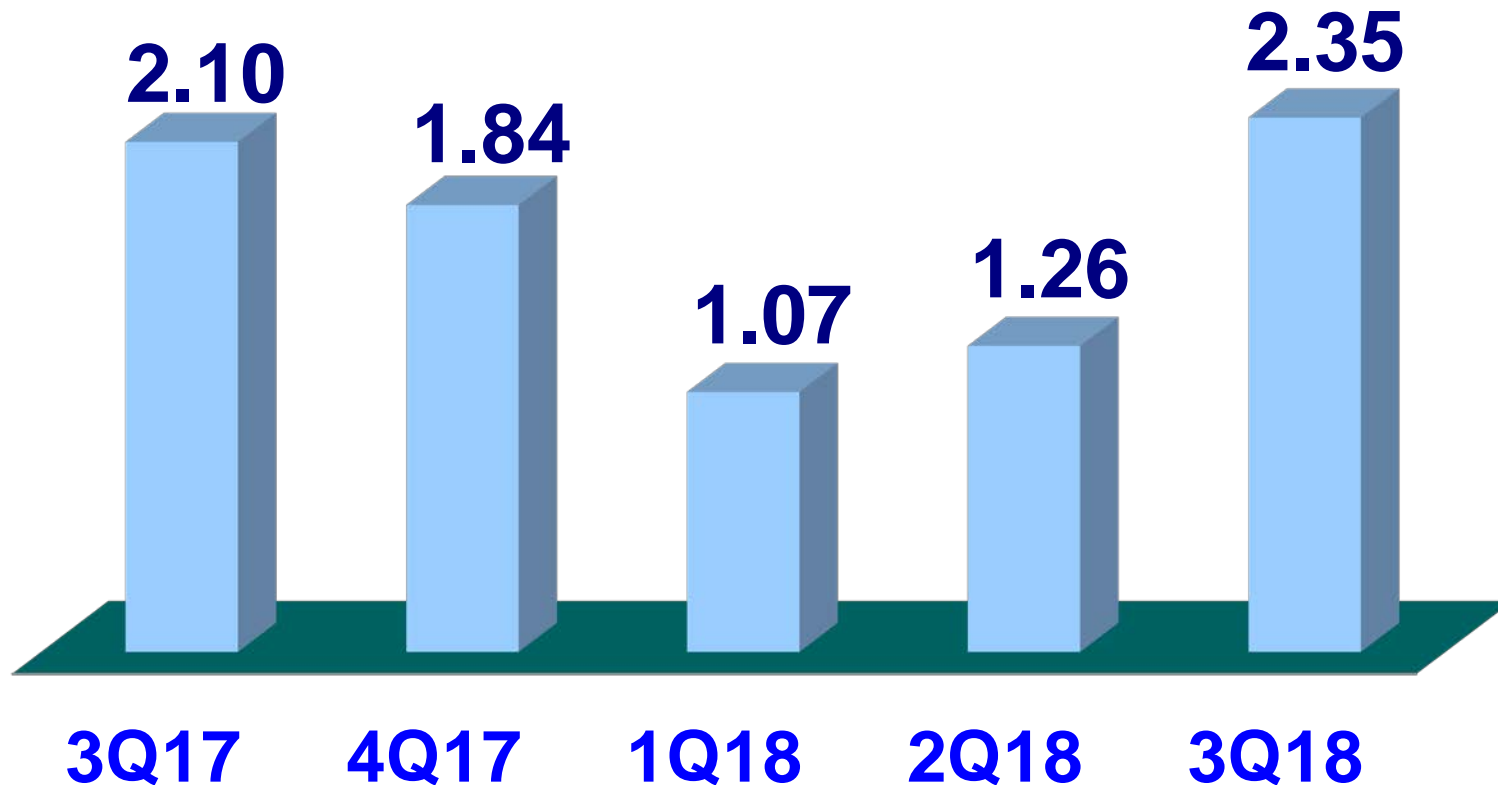
## Net Profits after Taxes

單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales



# 每股淨利(新台幣元) EPS (unit: NT\$)



\*每股盈餘之設算基於在外流通股數25.98億股。

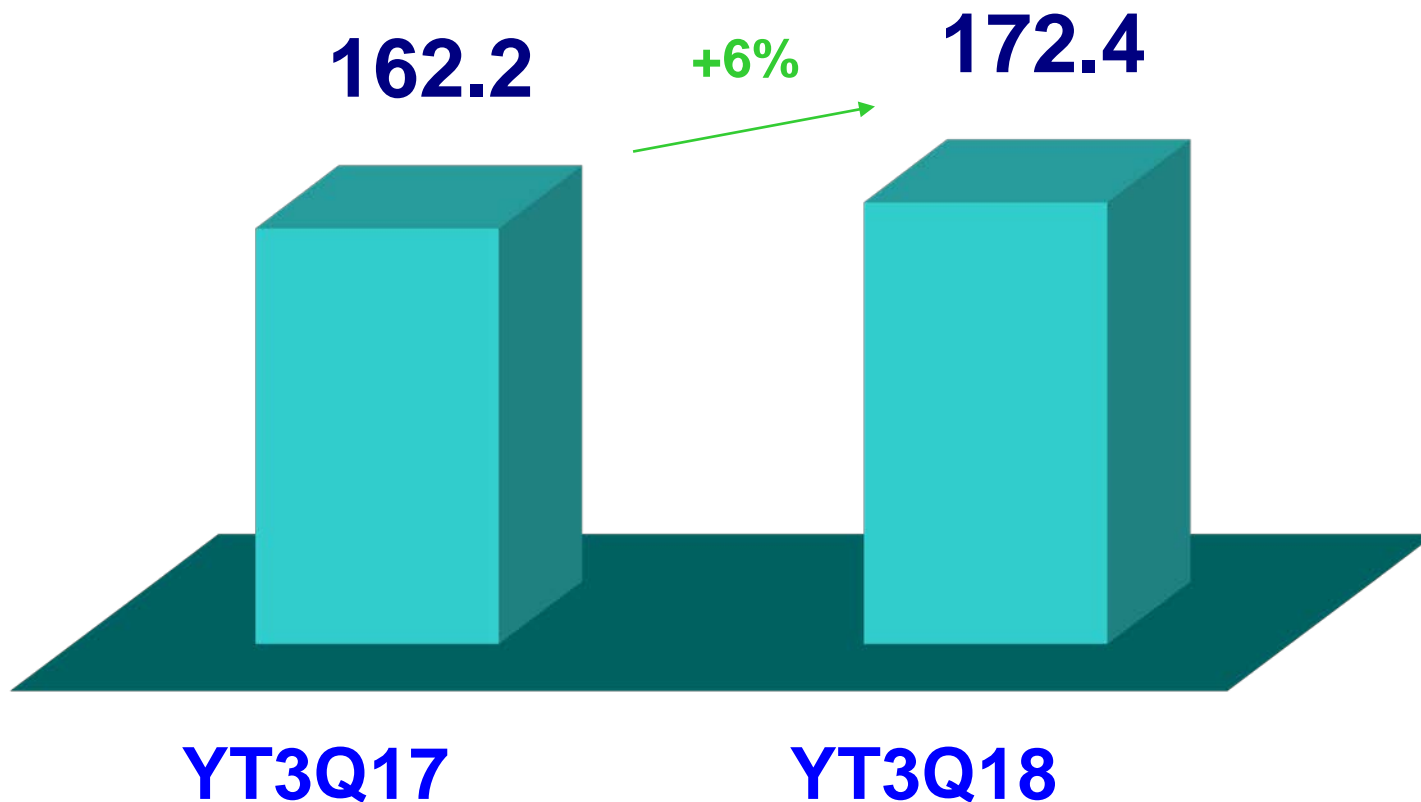
\*EPS based on shares outstanding of 2,598 million.



# 2018年前三季結算數字

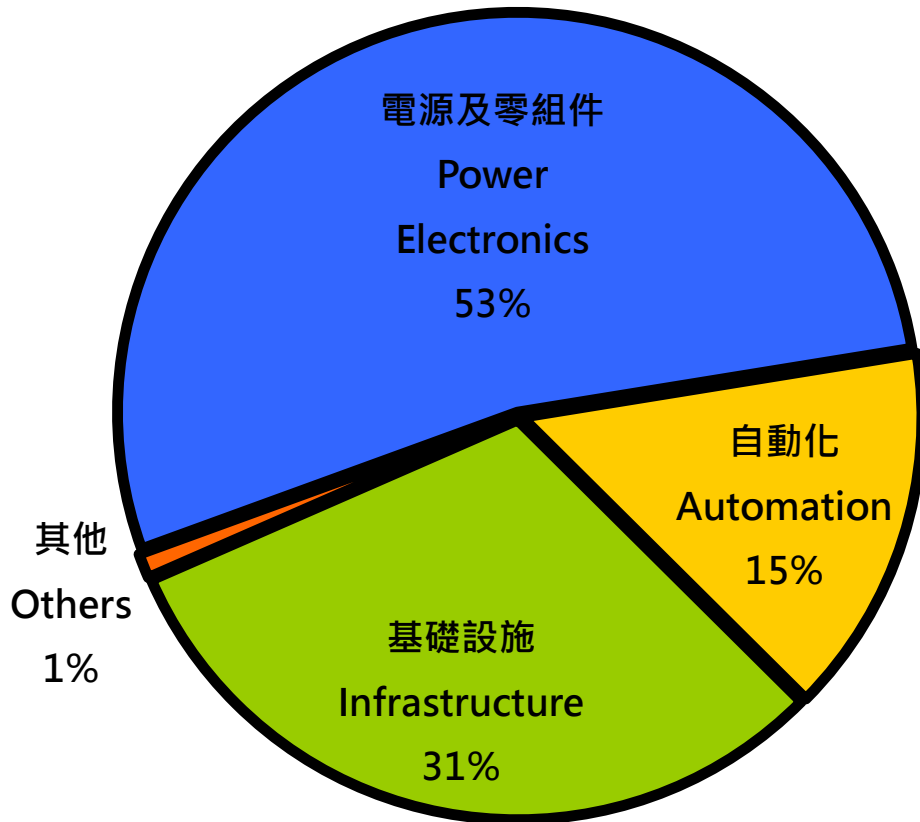
## 2018 Year-to-3Q Accumulated Results

單位：新台幣十億元  
Unit: NT\$ billion

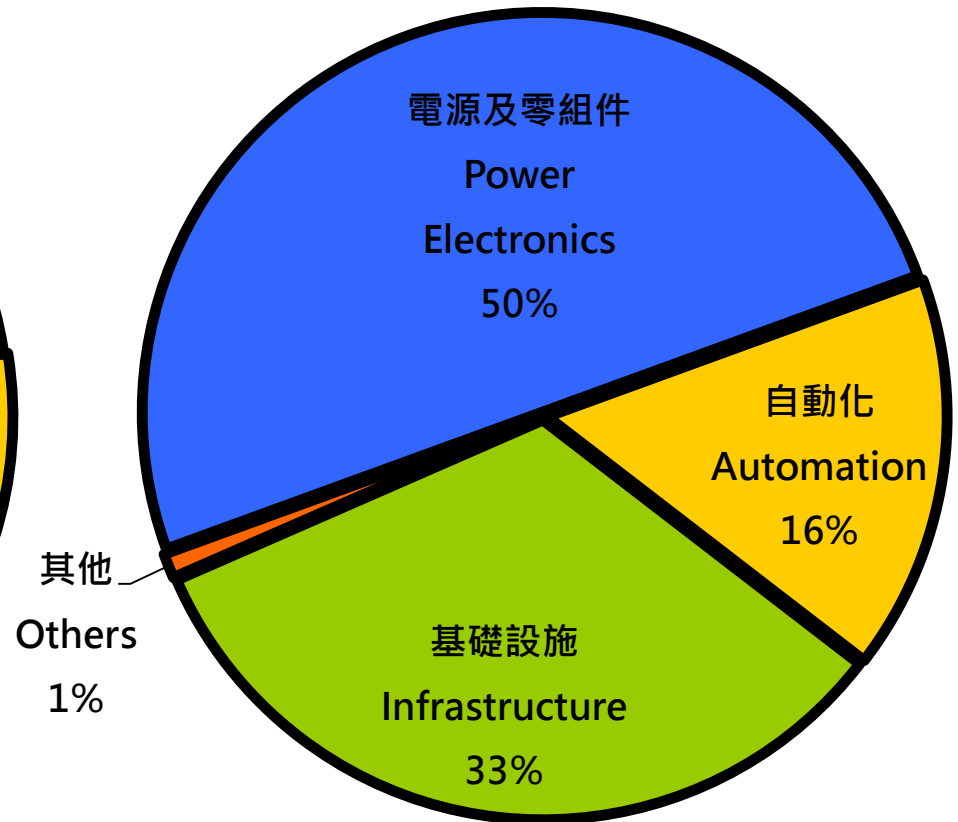


## Sales Revenue by Business

### YT3Q17



### YT3Q18





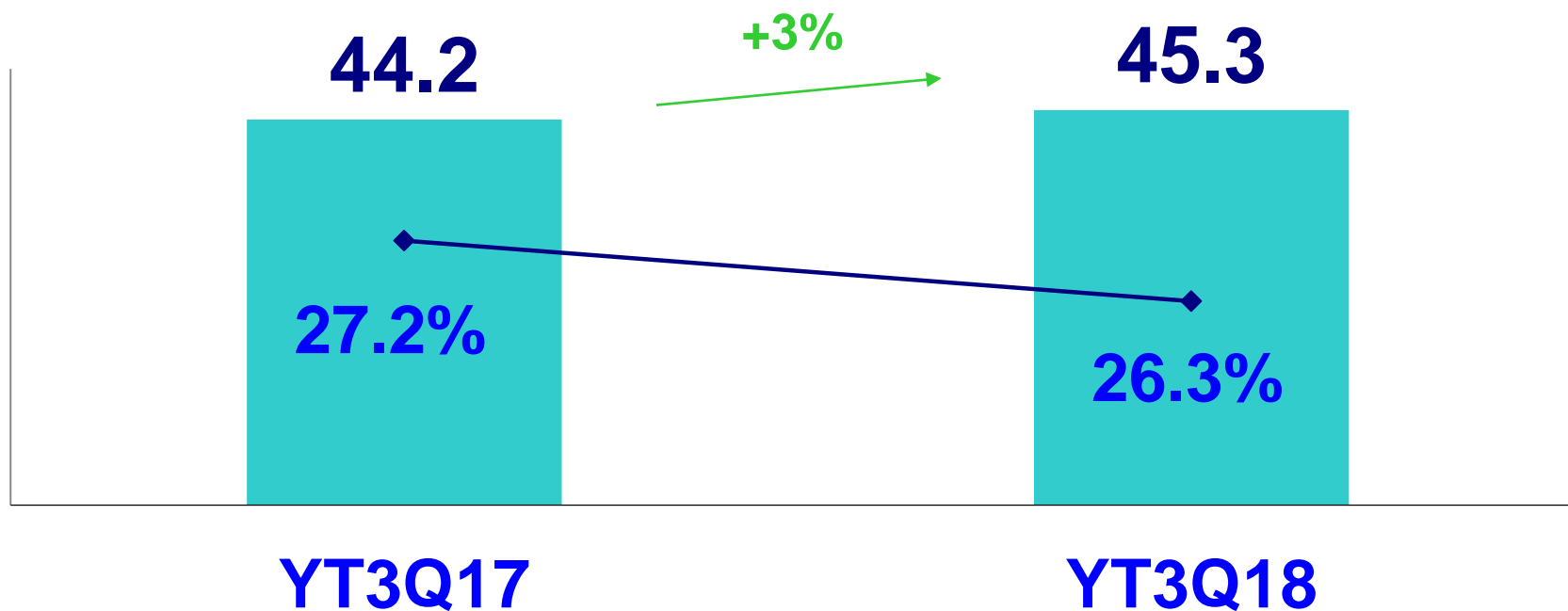
## Revenues by Business

單位：新台幣百萬元

Unit: NT\$ million

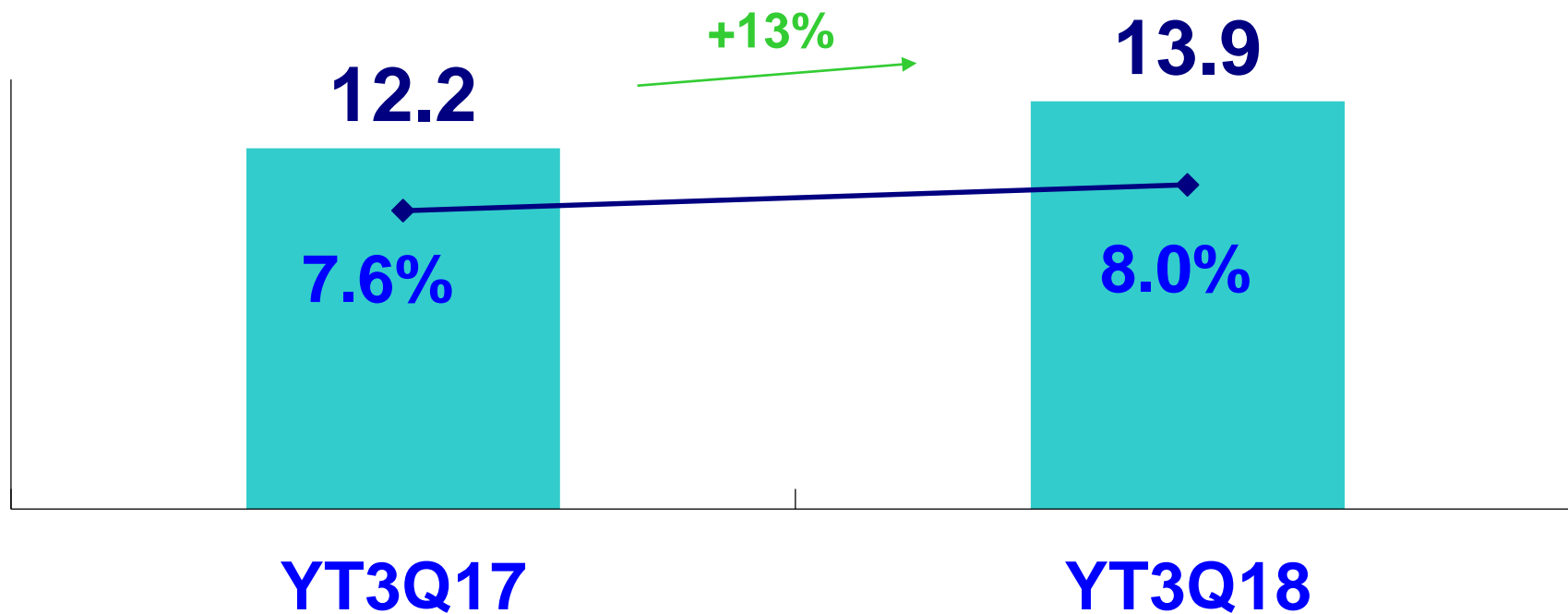
	YT3Q17	YT3Q18	Change
電源及零組件 Power Electronics	86,718	86,955	0%
自動化 Automation	23,820	28,251	19%
基礎設施 Infrastructure	50,368	56,087	11%

單位：新台幣十億元及營收百分比  
Unit: NT\$ billion & % of sales



單位：新台幣十億元及營收百分比

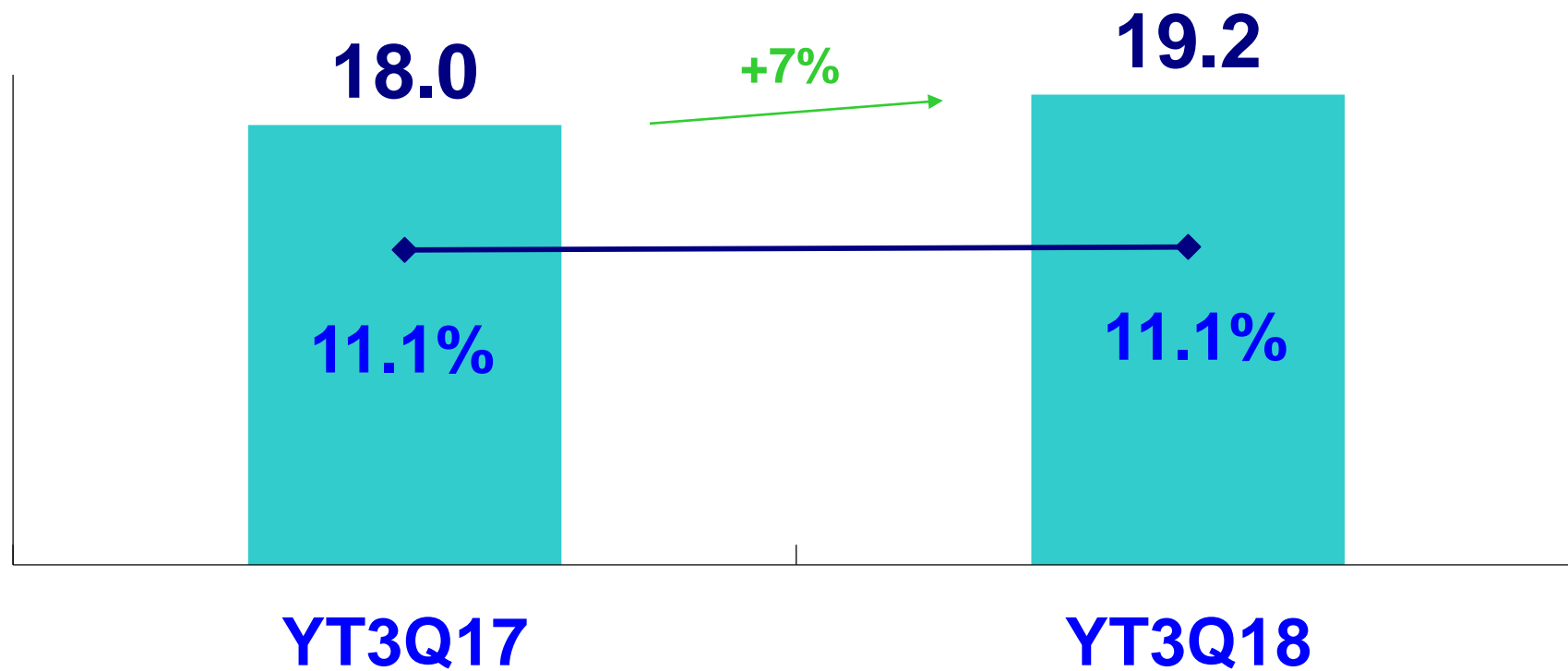
Unit: NT\$ billion & % of sales





# 銷管費用 SG&A Expenses

單位：新台幣十億元及營收百分比  
Unit: NT\$ billion & % of sales



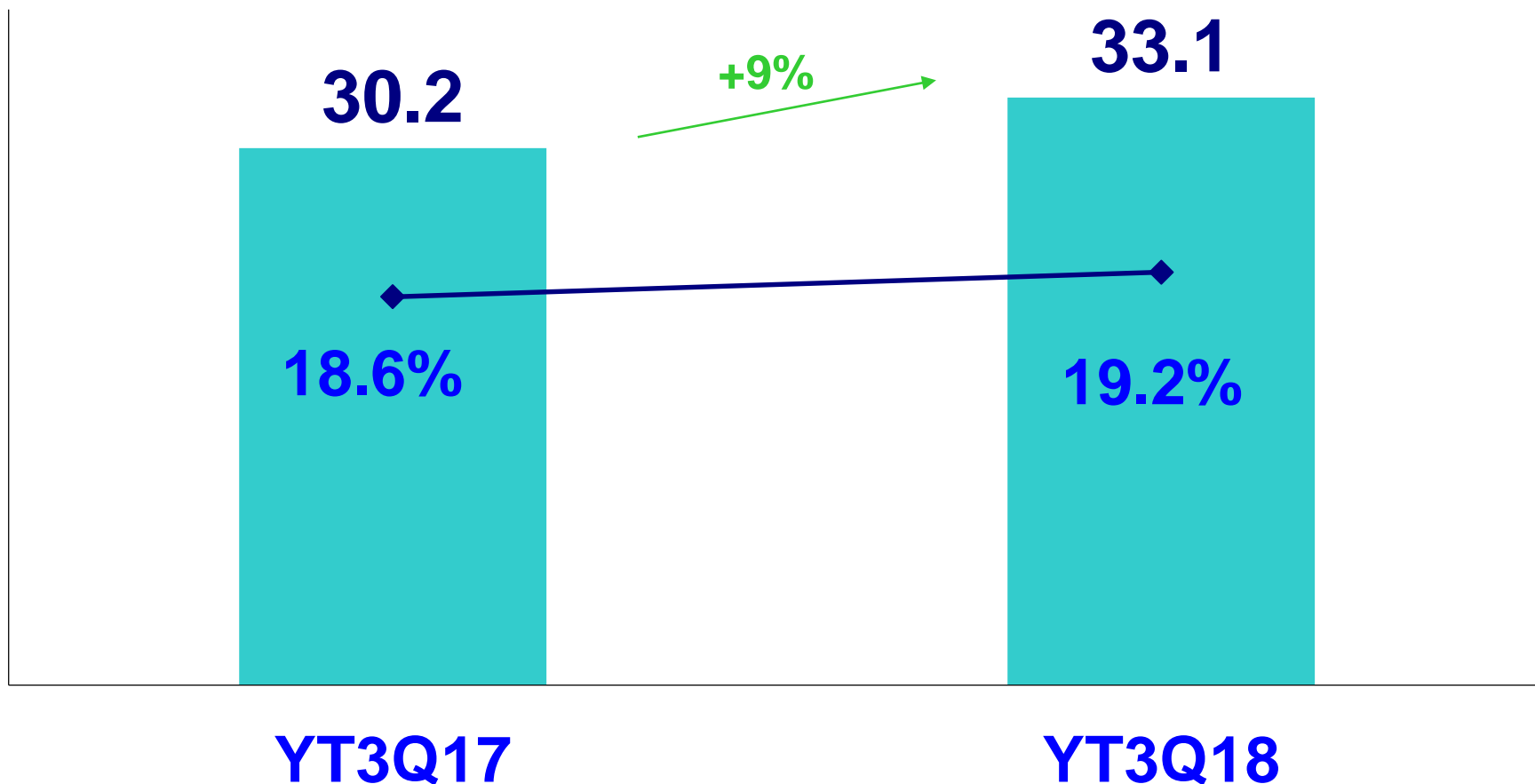


# 總營業費用

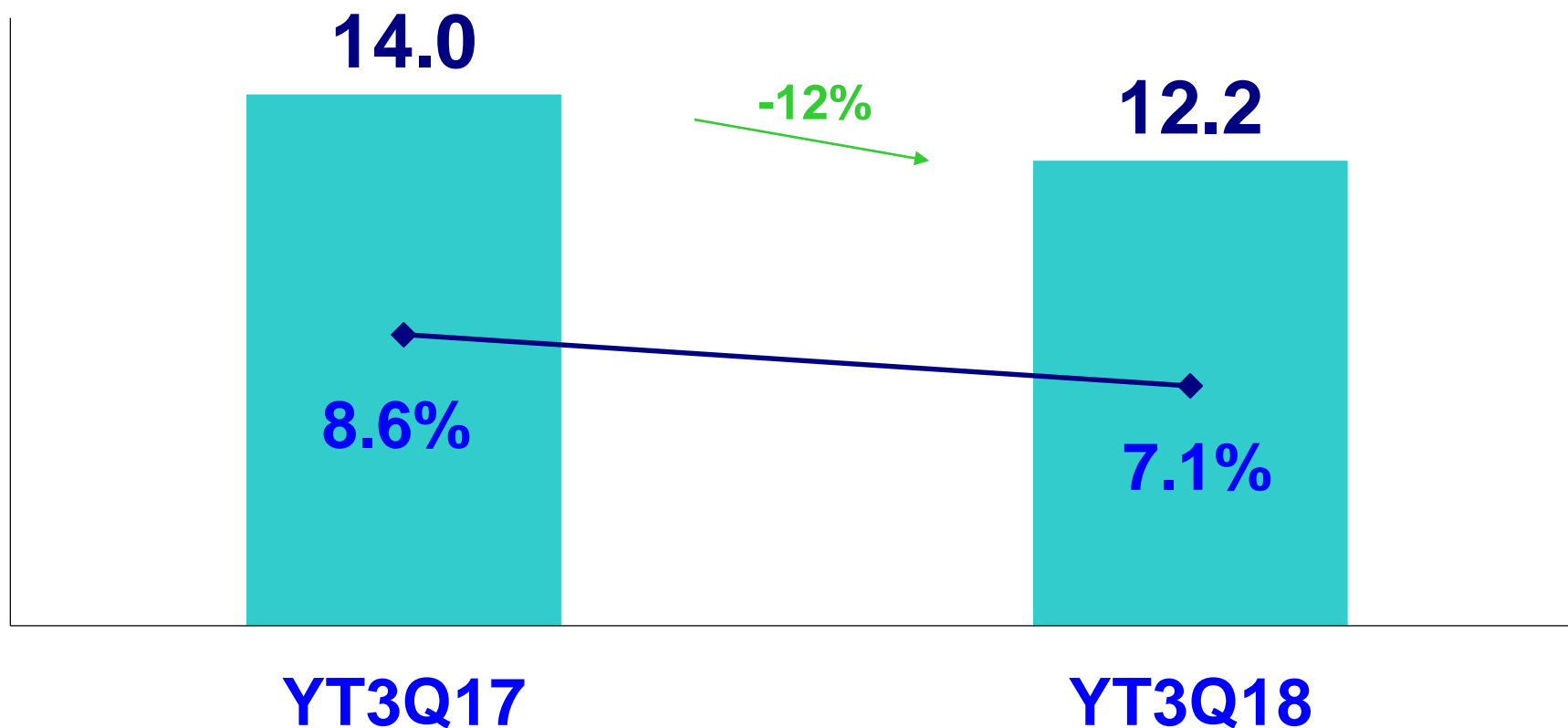
## Total Operating Expenses

單位：新台幣十億元及營收百分比

Unit: NT\$ billion & % of sales



單位：新台幣十億元及營收百分比  
Unit: NT\$ billion & % of sales





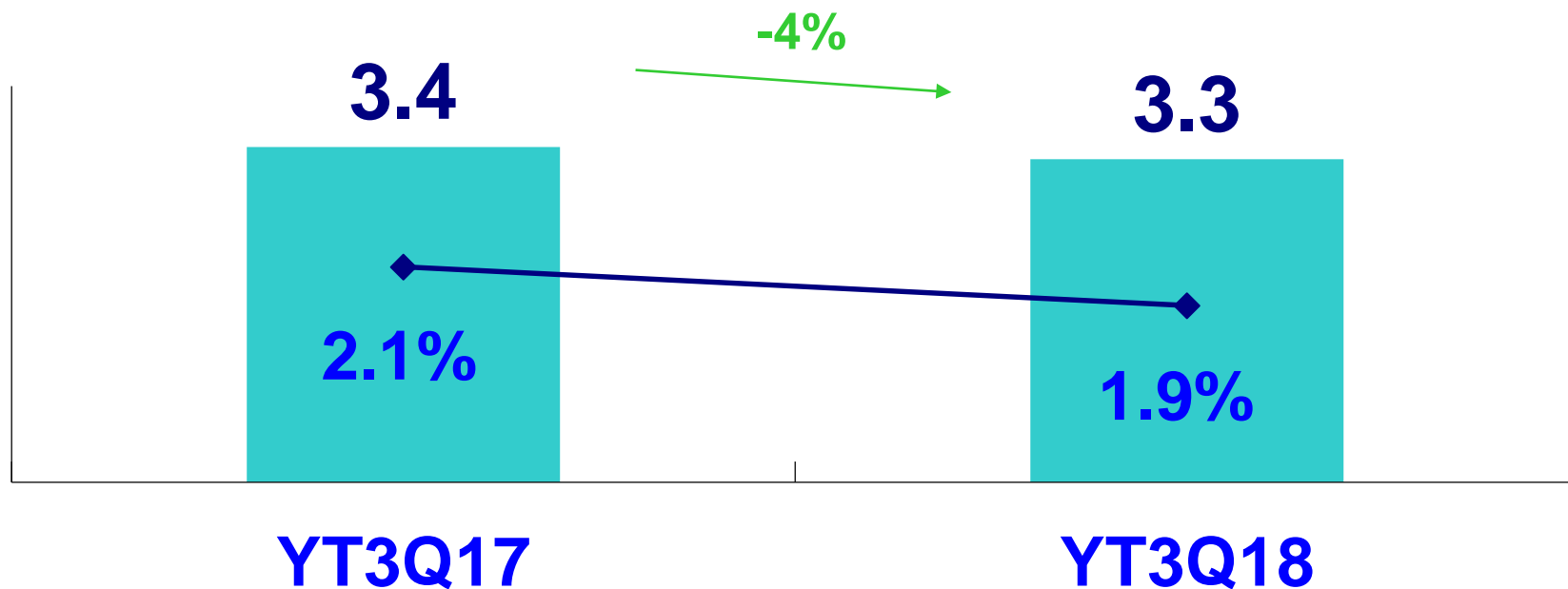
## 主要部門營業淨利 Operating Profits by Sector

單位：新台幣百萬元

Unit: NT\$ million

	YT3Q17	YT3Q18
電源及零組件 Power Electronics	9,591	7,621
自動化 Automation	4,007	3,523
基礎設施 Infrastructure	3,687	4,462

單位：新台幣十億元及營收百分比  
Unit: NT\$ billion & % of sales







單位：新台幣百萬元

Unit: NT\$ million

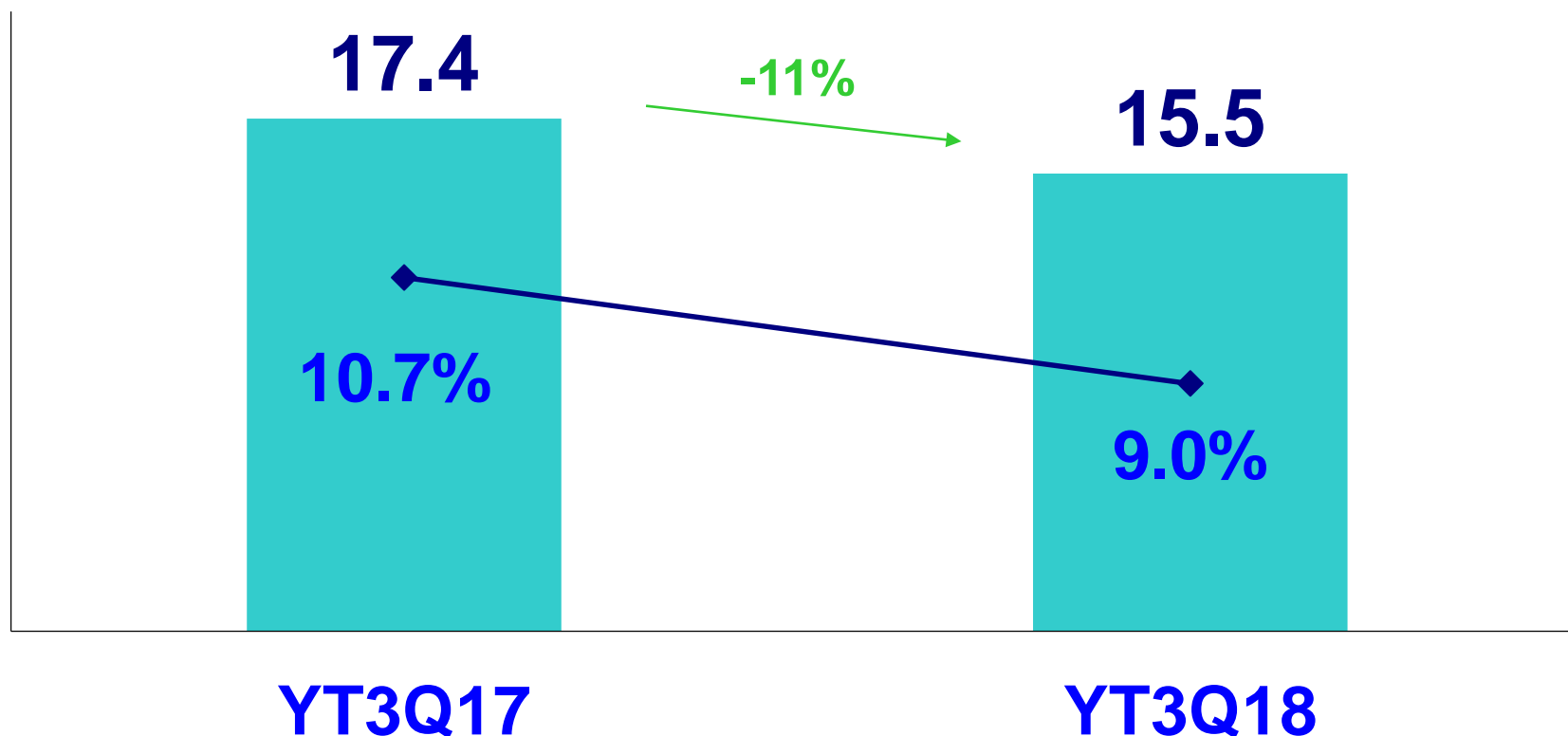
## 業外損益細項

# Non-Operating Income Breakdown

	YT3Q17	YT3Q18
採權益法之投資損益	480	753
Investment income under equity method		
利息收益淨額	191	185
Interest income		
滙兌損益	199	268
FX income		
其他	2,515	2,055
Others		
合計	3,385	3,261
Total		

單位：新台幣十億元及營收百分比

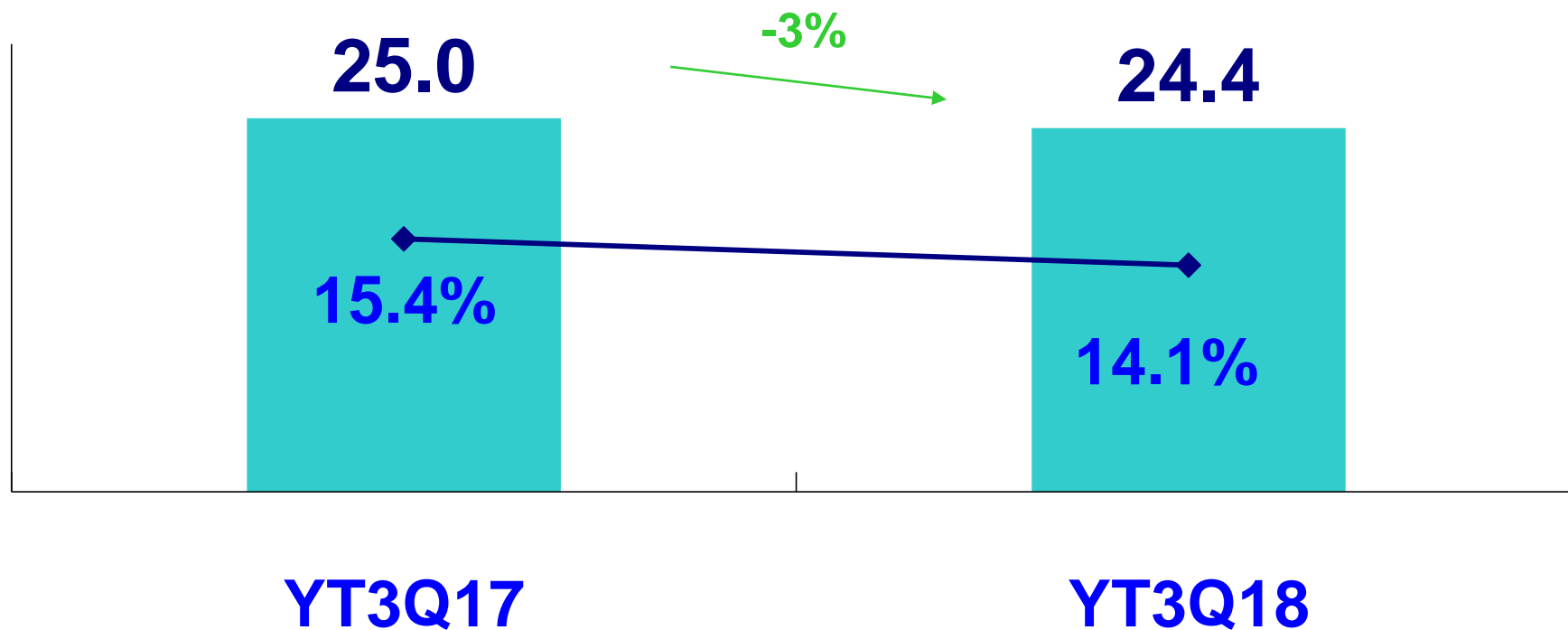
Unit: NT\$ billion & % of sales





# 息稅折舊及攤銷前利潤 EBITDA

單位：新台幣十億元及營收百分比  
Unit: NT\$ billion & % of sales





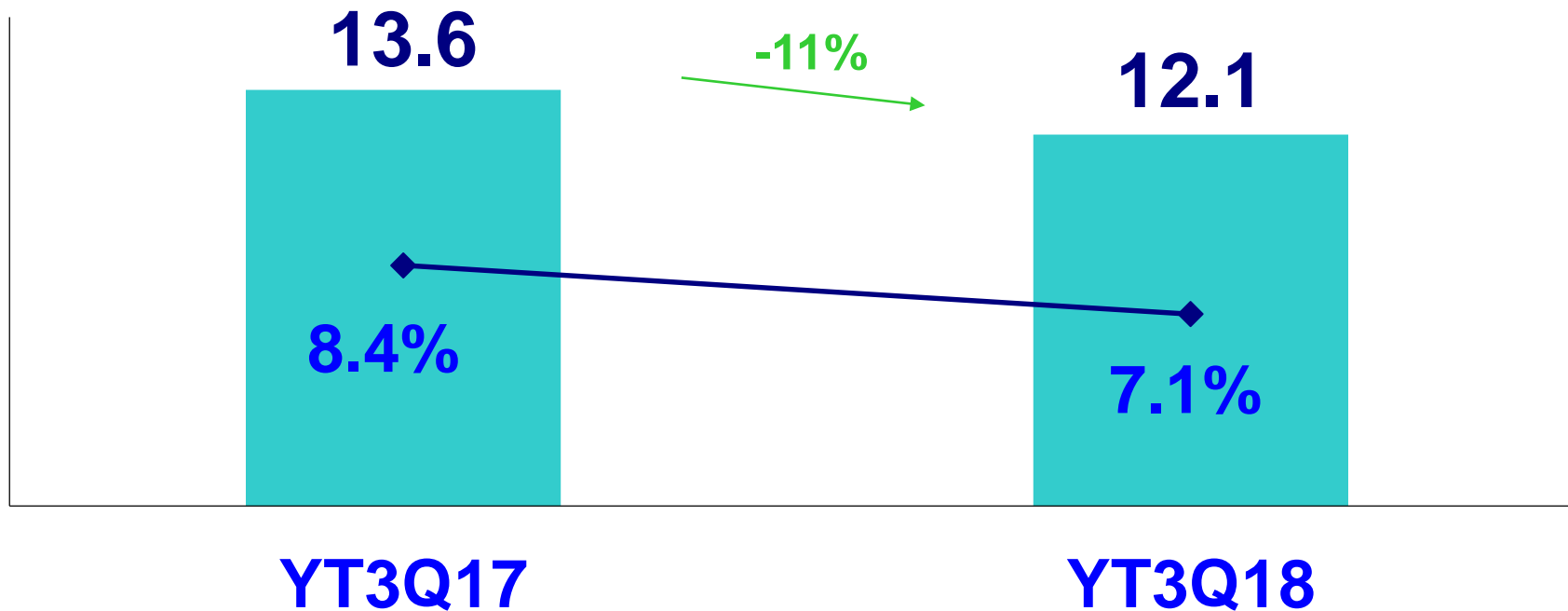
# 所得稅與非控制權益 Taxes & Non-controlling Interests

單位：新台幣百萬元

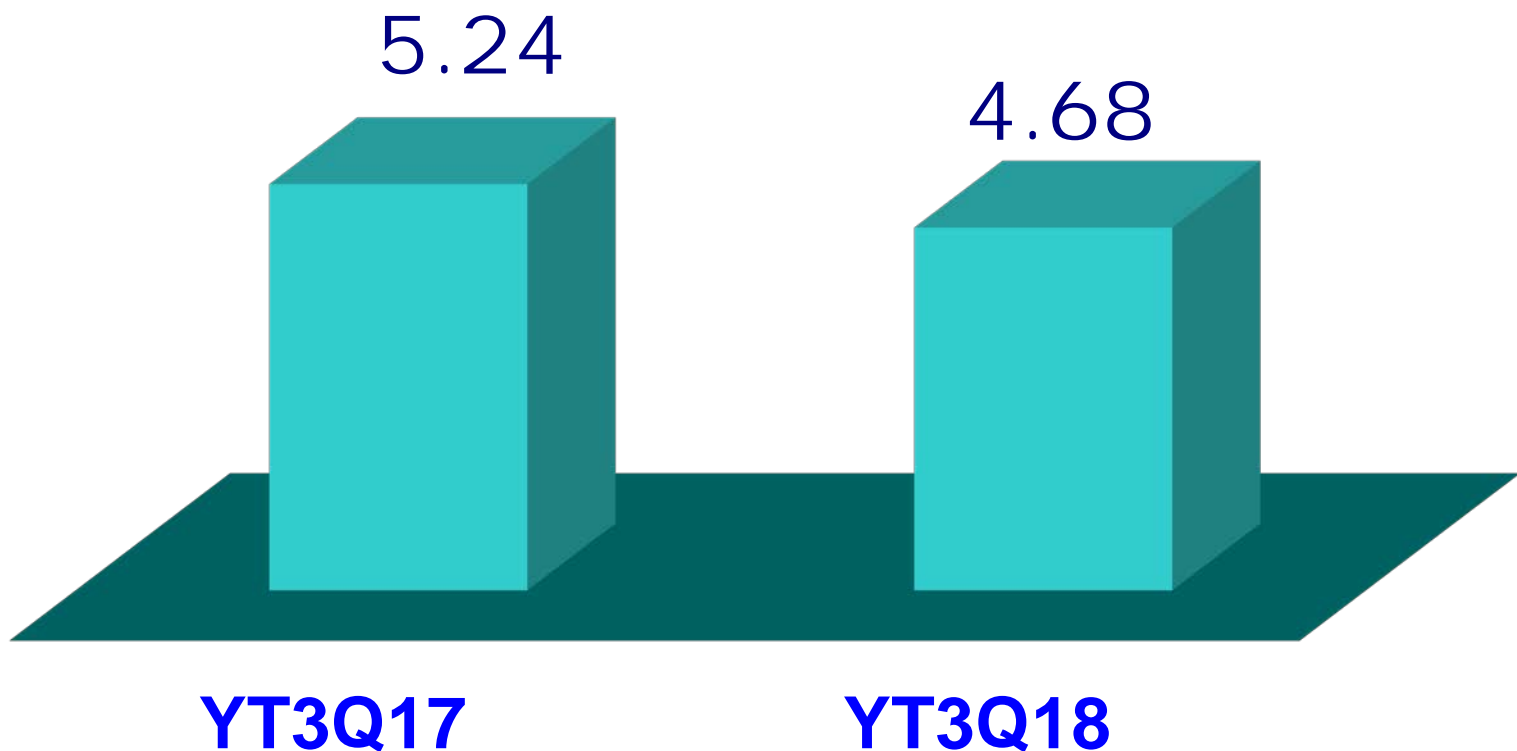
Unit: NT\$ million

	YT3Q17	YT3Q18
稅前淨利	17,371	15,506
Profit before income tax		
所得稅	(3,520)	(2,981)
Income tax		
非控制權益	(233)	(376)
Non-controlling interest		
稅後淨利	13,618	12,149
Net profit after tax		

單位：新台幣十億元及營收百分比  
Unit: NT\$ billion & % of sales



# 每股淨利(新台幣元) EPS (unit: NT\$)



\*每股盈餘之設算基於在外流通股數25.98億股。

\*EPS based on shares outstanding of 2,598 million.

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